



State of Alabama IT MSP Program Not-to-Exceed Rate Card

Job Title	Maximum All-Inclusive Bill Rate
.Net Developer	\$ 97.99
AI Engineer	\$ 88.20
Application Developer	\$ 93.80
Application Support Analyst	\$ 65.80
Application Systems Analyst / Programmer	\$ 95.20
Applications Architect - Entry	\$ 101.54
Applications Architect - Intermediate	\$ 108.95
Applications Architect - Advanced	\$ 115.61
Applications Development Analyst - Entry	\$ 74.85
Applications Development Analyst - Intermediate	\$ 94.69
Applications Development Analyst - Advanced	\$ 107.54
Architect	\$ 136.52
Artificial Intelligence ("AI") Architect	\$ 104.33
Asset Management Administrator - Entry	\$ 59.48
Asset Management Administrator - Intermediate	\$ 66.69
Asset Management Administrator - Advanced	\$ 72.26
Asset Manager	\$ 117.98
Basis/Ale Technical Consultant	\$ 140.95
Big Data Architect	\$ 124.60
Big Data Engineer	\$ 89.51
Business Analyst	\$ 92.30
Business Continuance Specialist	\$ 109.28
Business Intelligence Architect	\$ 144.72
Business Intelligence Analyst/Developer	\$ 81.47
Business Intelligence Architect/Developer	\$ 110.00
Business Management Specialist	\$ 113.33
Business Process Consultant - Entry	\$ 54.69
Business Process Consultant - Intermediate	\$ 84.94
Business Process Consultant - Advanced	\$ 111.03
Chief Sourcing Officer	\$ 201.59
Client Technologies Analyst - Entry	\$ 54.94
Client Technologies Analyst - Intermediate	\$ 71.70
Client Technologies Analyst - Advanced	\$ 85.84
Client Technologies Technician - Entry	\$ 51.65
Client Technologies Technician - Intermediate	\$ 56.89

Client Technologies Technician - Advanced	\$ 86.86
Cloud Architect	\$ 165.15
Cloud Engineer	\$ 143.13
COBOL Programmer	\$ 110.10
Computer Operator - Entry	\$ 45.14
Computer Operator - Intermediate	\$ 48.10
Computer Operator - Advanced	\$ 54.30
Configuration Management Analyst - Entry	\$ 58.53
Configuration Management Analyst - Intermediate	\$ 88.93
Configuration Management Analyst - Advanced	\$ 90.42
Content Management Administration	\$ 51.83
Contracts Manager	\$ 101.59
CRM Architect	\$ 148.63
Customer Service Hotline Representative - Entry	\$ 40.96
Customer Service Hotline Representative - Intermediate	\$ 44.95
Customer Service Hotline Representative - Advanced	\$ 56.73
Customer Support Analyst - Entry	\$ 37.57
Customer Support Analyst - Intermediate	\$ 46.47
Customer Support Analyst - Advanced	\$ 78.24
Customer Support Technician - Entry	\$ 47.24
Customer Support Technician - Intermediate	\$ 50.60
Customer Support Technician - Advanced	\$ 65.56
Cyber Security Analyst	\$ 69.06
Cyber/Information Security Engineer	\$ 109.20
Data Administrator	\$ 95.20
Data Analyst	\$ 106.40
Data Architect	\$ 95.20
Data Center Operation Control	\$ 72.80
Data Center Operations/Administrator	\$ 46.20
Data Modeler - Entry	\$ 71.56
Data Modeler - Intermediate	\$ 96.48
Data Modeler - Advanced	\$ 116.83
Data Scientist	\$ 98.00
Data Security Specialist	\$ 99.04
Data Warehouse Administrator	\$ 114.13
Data Warehouse Analyst - Entry	\$ 77.98
Data Warehouse Analyst - Intermediate	\$ 93.23
Data Warehouse Analyst - Advanced	\$ 113.92
Database Administrator	\$ 89.18
Database Analyst	\$ 91.00
Database Architect	\$ 110.10
Database Manager - Team Leader	\$ 130.43
Database Manager - Manager	\$ 146.59
Database Manager - Sr. Manager	\$ 154.81

Decision Support Administrator - Entry	\$ 80.40
Decision Support Administrator - Intermediate	\$ 97.91
Decision Support Administrator - Advanced	\$ 124.08
Decision Support Specialist - Entry	\$ 63.68
Decision Support Specialist - Intermediate	\$ 76.24
Decision Support Specialist - Advanced	\$ 87.87
Desktop Support Technician	\$ 60.20
Developer	\$ 102.44
Director, Systems and Programming - Team Leader	\$ 134.20
Director, Systems and Programming - Manager	\$ 150.66
Director, Systems and Programming - Sr. Manager	\$ 183.74
Director, Business Relationships	\$ 212.37
Director, Data Center Operations	\$ 167.55
Director, Data Warehouse - Team Leader	\$ 145.03
Director, Data Warehouse - Manager	\$ 174.77
Director, Data Warehouse - Sr. Manager	\$ 219.14
Director, Electronic Commerce	\$ 192.96
Director, Enterprise Architecture	\$ 217.76
Director, HR/IT	\$ 178.15
Director, IT Risk and Compliance	\$ 220.46
Director, Network Operations - Team Leader	\$ 151.66
Director, Network Operations - Manager	\$ 163.07
Director, Network Operations - Sr. Manager	\$ 265.30
Director, Program Management	\$ 195.26
Documentation Specialist/Technical Writer - Entry	\$ 58.88
Documentation Specialist/Technical Writer - Intermediate	\$ 70.74
Documentation Specialist/Technical Writer - Advanced	\$ 86.51
EDI Specialist	\$ 74.20
Electronic Commerce Analyst - Entry	\$ 58.03
Electronic Commerce Analyst - Intermediate	\$ 82.52
Electronic Commerce Analyst - Advanced	\$ 114.00
Enterprise Application Integration (EAI) Engineer	\$ 124.78
Enterprise Architect	\$ 143.13
ERP Configurer	\$ 76.41
ERP Programmer/Analyst - Entry	\$ 69.39
ERP Programmer/Analyst - Intermediate	\$ 84.22
ERP Programmer/Analyst - Advanced	\$ 102.14
ERP Systems Administrator	\$ 102.55
ERP Systems Support Specialist	\$ 85.43
ERP Team Lead	\$ 148.36
ERP Team Member	\$ 121.41
Finance/Administration Specialist - Entry	\$ 72.98
Finance/Administration Specialist - Intermediate	\$ 94.76
Finance/Administration Specialist - Advanced	\$ 119.89

Groupware Specialist - Entry	\$ 77.99
Groupware Specialist - Intermediate	\$ 99.27
Groupware Specialist - Advanced	\$ 106.55
Help Desk Analyst	\$ 52.85
HR/IT Generalist - Entry	\$ 62.13
HR/IT Generalist - Intermediate	\$ 73.14
HR/IT Generalist - Advanced	\$ 105.38
Information Security Analyst	\$ 113.11
Internet/Web Architect - Entry	\$ 66.24
Internet/Web Architect - Intermediate	\$ 95.47
Internet/Web Architect - Advanced	\$ 122.20
Internet/Web Engineer - Entry	\$ 64.41
Internet/Web Engineer - Intermediate	\$ 97.13
Internet/Web Engineer - Advanced	\$ 117.13
Internet/Web Systems Administrator - Entry	\$ 56.75
Internet/Web Systems Administrator - Intermediate	\$ 82.93
Internet/Web Systems Administrator - Advanced	\$ 98.82
IT Auditor	\$ 104.27
IT Business Consultant - Entry	\$ 67.48
IT Business Consultant - Intermediate	\$ 93.87
IT Business Consultant - Advanced	\$ 97.59
IT Operations Coordinator	\$ 45.18
IT Procurement Specialist	\$ 73.03
Java Developer	\$ 101.29
Knowledge Engineer	\$ 153.32
Machine Learning Developer	\$ 89.60
Mainframe Systems Programmer	\$ 105.72
Manager, IT Procurement	\$ 140.01
Manager, Business Continuity	\$ 147.28
Manager, Capacity Planning	\$ 129.81
Manager, Client Technologies - Team Leader	\$ 81.52
Manager, Client Technologies - Manager	\$ 113.87
Manager, Client Technologies - Sr. Manager	\$ 157.39
Manager, Computer Operations - Team Leader	\$ 81.56
Manager, Computer Operations - Manager	\$ 112.39
Manager, Computer Operations - Sr. Manager	\$ 162.57
Manager, CRM Technology	\$ 190.95
Manager, Customer Relations	\$ 135.79
Manager, Customer Service Hotline	\$ 85.70
Manager, Data Warehouse	\$ 160.65
Manager, Decision Support	\$ 135.55
Manager, Electronic Commerce	\$ 122.32
Manager, HR/IT Staffing	\$ 104.40
Manager, IT Audit	\$ 149.32

Manager, IT Business Planning - Team Leader	\$ 122.27
Manager, IT Business Planning - Manager	\$ 160.55
Manager, IT Business Planning - Sr. Manager	\$ 162.71
Manager, IT Finance	\$ 142.84
Manager, Network Operations - Team Lead	\$ 85.22
Manager, Network Operations - Manager	\$ 126.44
Manager, Network Operations - Sr. Manager	\$ 165.86
Manager, Outsourcing Contracts	\$ 134.38
Manager, Product Development - Team Leader	\$ 88.30
Manager, Product Development - Manager	\$ 119.96
Manager, Product Development - Sr. Manager	\$ 158.39
Manager, Production Support - Team Leader	\$ 103.08
Manager, Production Support - Manager	\$ 130.09
Manager, Systems Software - Team Leader	\$ 124.82
Manager, Systems Software - Manager	\$ 144.69
Manager, Systems Software - Sr. Manager	\$ 182.54
Manager, Technical Product Support - Team Leader	\$ 79.71
Manager, Technical Product Support - Manager	\$ 91.82
Manager, Technical Product Support - Sr. Manager	\$ 105.61
Manager, Technical Training - Team Leader	\$ 84.65
Manager, Technical Training - Manager	\$ 102.07
Manager, Technical Training - Sr. Manager	\$ 142.23
Manager, Technology Research	\$ 143.81
Manager, Telecommunication Operations - Team Leader	\$ 102.48
Manager, Telecommunication Operations - Manager	\$ 137.65
Manager, Telecommunication Operations - Sr. Manager	\$ 164.30
Manager, Vendor Relationships - Team Leader	\$ 85.16
Manager, Vendor Relationships - Manager	\$ 121.43
Manager, Vendor Relationships - Sr. Manager	\$ 165.07
Mgmt. Applications Development - Team Leader	\$ 125.22
Mgmt. Applications Development - Manager	\$ 145.45
Mgmt. Applications Development - Sr. Manager	\$ 147.29
Mgmt. Customer Support - Team Leader	\$ 73.72
Mgmt. Customer Support - Manager	\$ 101.90
Mgmt. Customer Support - Sr. Manager	\$ 139.03
Mgmt. Internet Operations - Team Leader	\$ 143.18
Mgmt. Internet Operations - Manager	\$ 164.52
Mgmt. Internet Operations - Sr. Manager	\$ 185.85
Mgmt. Quality Assurance - Team Leader	\$ 102.16
Mgmt. Quality Assurance - Manager	\$ 124.44
Mgmt. Quality Assurance - Sr. Manager	\$ 147.03
Mobile Applications Developer	\$ 92.40
Mobile Specialist	\$ 134.82
Network Administrator	\$ 74.61

Network Analyst - Entry	\$ 75.17
Network Analyst - Intermediate	\$ 90.00
Network Analyst - Advanced	\$ 118.47
Network Architect - Entry	\$ 97.29
Network Architect - Intermediate	\$ 115.53
Network Architect - Advanced	\$ 123.48
Network Engineer	\$ 96.51
Network Security Administrator	\$ 74.61
Network Security Architect	\$ 97.14
Network Security Engineer	\$ 96.51
Network Security Specialist	\$ 128.82
Network Technician	\$ 102.89
Oracle/PeopleSoft DBA	\$ 105.69
PEGA Lead Business Architect	\$ 117.78
PeopleSoft Functional Analyst	\$ 162.94
PeopleSoft Functional SME	\$ 194.40
Product Architect	\$ 154.97
Product Developer - Entry	\$ 74.10
Product Developer - Intermediate	\$ 102.62
Product Developer - Advanced	\$ 120.89
Product Engineer - Entry	\$ 63.38
Product Engineer - Intermediate	\$ 84.20
Product Engineer - Advanced	\$ 112.68
Product Manager	\$ 53.57
Product Specialist	\$ 76.28
Production Support Analyst - Entry	\$ 57.92
Production Support Analyst - Intermediate	\$ 68.26
Production Support Analyst - Advanced	\$ 89.80
Program Manager	\$ 135.20
Project Leader - Entry	\$ 66.83
Project Leader - Intermediate	\$ 110.45
Project Leader - Advanced	\$ 120.44
Project Management Specialist	\$ 85.70
Project Manager	\$ 127.01
Quality Assurance Analyst	\$ 62.08
Quality Assurance Engineer - Entry	\$ 72.80
Quality Assurance Engineer - Intermediate	\$ 90.00
Quality Assurance Engineer - Advanced	\$ 110.00
Quality Engineering Consultant	\$ 111.17
Release/Build Engineer	\$ 99.38
Resource Manager	\$ 128.42
Robotic Process Engineer	\$ 73.50
RPA Solution Architect/Developer	\$ 77.00
Salesforce Developer	\$ 70.00

SAP Specialist	\$	58.80
Scrum Master	\$	91.00
Security Administrator	\$	74.20
Security Analyst	\$	95.50
Security Engineer	\$	85.40
Security Manager - Team Leader	\$	94.06
Security Manager - Manager	\$	127.35
Security Manager - Sr. Manager	\$	154.42
Senior IT Consultant	\$	225.00
SharePoint Architect	\$	99.40
SharePoint Developer	\$	74.20
Solutions Architect	\$	113.40
Storage Management Specialist	\$	108.61
Supervisor, Computer Operations - Team Leader	\$	81.56
Supervisor, Computer Operations - Manager	\$	91.74
System Administrator	\$	56.00
System Engineer	\$	93.58
System Security Specialist	\$	92.57
Systems Administrator - Entry	\$	64.96
Systems Administrator - Intermediate	\$	76.75
Systems Administrator - Advanced	\$	99.10
Systems Analyst - Entry	\$	65.66
Systems Analyst - Intermediate	\$	99.44
Systems Analyst - Advanced	\$	105.90
Systems Architect - Entry	\$	64.97
Systems Architect - Intermediate	\$	96.30
Systems Architect - Advanced	\$	163.59
Systems Software Programmer - Entry	\$	75.68
Systems Software Programmer - Intermediate	\$	94.60
Systems Software Programmer - Advanced	\$	115.41
Technical Advisor	\$	137.05
Technical Product Support Analyst	\$	72.10
Technical Product Support Specialist - Entry	\$	41.07
Technical Product Support Specialist - Intermediate	\$	55.31
Technical Product Support Specialist - Advanced	\$	69.78
Technical Recruiter - Entry	\$	58.86
Technical Recruiter - Intermediate	\$	79.88
Technical Recruiter - Advanced	\$	117.72
Technical Trainer - Entry	\$	58.86
Technical Trainer - Intermediate	\$	64.46
Technical Trainer - Advanced	\$	79.18
Technical Writer	\$	95.89
Technology Research Analyst - Entry	\$	82.35
Technology Research Analyst - Intermediate	\$	100.18

Technology Research Analyst - Advanced	\$ 118.00
Telecom Administrator	\$ 46.20
Telecom Engineer	\$ 80.50
Telecommunication Engineer - Entry	\$ 56.55
Telecommunication Engineer - Intermediate	\$ 83.28
Telecommunication Engineer - Advanced	\$ 101.34
Telecom Technician	\$ 44.80
Telecommunication Technician - Entry	\$ 60.96
Telecommunication Technician - Intermediate	\$ 70.18
Telecommunication Technician - Advanced	\$ 82.22
Tester	\$ 57.73
UI Developer-Designer	\$ 89.60
UNIX System Administrator	\$ 114.00
UX Developer	\$ 87.12
Web Applications Programmer - Entry	\$ 64.01
Web Applications Programmer - Intermediate	\$ 94.46
Web Applications Programmer - Advanced	\$ 108.61
Web Customer Support Specialist - Entry	\$ 54.70
Web Customer Support Specialist - Intermediate	\$ 63.60
Web Customer Support Specialist - Advanced	\$ 77.21
Web Designer - Entry	\$ 51.69
Web Designer - Intermediate	\$ 62.61
Web Designer - Advanced	\$ 103.64
Web Security Specialist	\$ 107.26
Webmaster - Entry	\$ 56.46
Webmaster - Intermediate	\$ 69.94
Webmaster - Advanced	\$ 95.68

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